

JANUARY 2023 MARKET HIGHLIGHTS

"THE BEAR MARKET PARLAY"

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THE CONCORD ADVISORY GROUP, LTD: JANUARY 2023 MARKET HIGHLIGHTS COMMENTARY: "THE BEAR MARKET PARLAY"

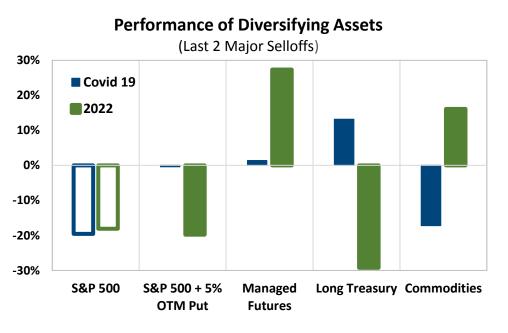
With the "Big Game" coming in a couple of weeks and more states legalizing sports betting, sports books are heavily advertising parlays. These are bets where two or more wagers are combined into one. To win, the bettor needs to be correct more than once. While giving gambling advice is outside our purview, the odds for parlays are generally terrible for the bettor, which is probably why the sportsbooks advertise them so much.

Hedging a portfolio against bear markets is a parlay of sorts in that the investor needs to make a minimum of two correct and difficult forecasts to be successful. First, the hedger needs to correctly anticipate that the market is going to move lower. Second, the hedger needs to have some insight into the speed and cause of the downturn. The last two major downturns, Covid and 2022, were vastly different and the portfolio hedges that worked during Covid did not work in 2022 and vice versa.

The 2020 Covid downturn was sharp and short. On a single day (3/16/20), stocks dropped over 12 percent; the 10-year Treasury hit an all-time low yield of 0.32% on March 8th. In this ferocious selloff, puts and Treasury bonds were effective hedges, but commodities and managed futures did not work.

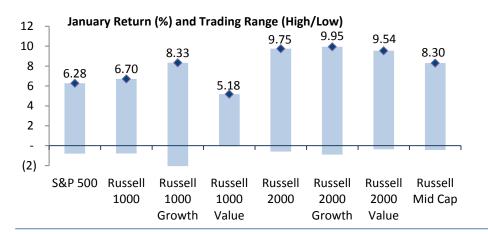
Fast forward to last year, and the selloff was slow and methodical. Surprisingly, in 2022, a portfolio combining both puts and stocks underperformed a long portfolio of only stocks, because options prices were very expensive and the decline in stock prices was not sharp or fast. However, persistent negative trends led to strong returns from managed futures (trend following) strategies. Inflation and interest rates increased, which led to good commodities returns, but owning long Treasuries increased portfolio losses.

There is an active debate, with smart people on each side, about the utility of portfolio hedges. Post Covid in 2020, the argument for portfolio hedging seemed stronger than it does today. Last year showed a weakness in the pro-hedging argument - the portfolio hedger must hit a parlay (right on both the timing and type of hedge) to be successful. For most investors, drawdowns are best managed with cash management and a longer-term time horizon, because it is difficult to be right twice.

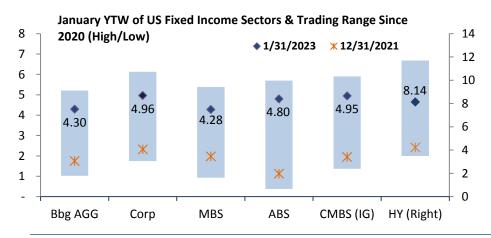


THE CONCORD ADVISORY GROUP, LTD: JANUARY 2023 MARKET HIGHLIGHTS MONTHLY CHARTS

U.S. Equities: Equity markets rebounded in January after difficult results in 2022. Signs of easing inflation, slowing economic growth and the potential for a shift in interest rate policy gave a boost to stocks.



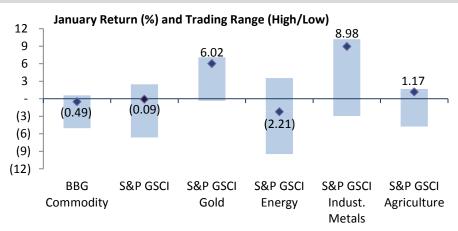
Fixed Income: Fixed income returns were broadly positive during the month. Yields moved lower across the curve, with the largest monthly decline for the two-year Treasury yield since the onset of the pandemic.



International Equities: Non-U.S. equities also advanced during the first of month of the year, having benefitted from a weaker U.S. dollar and China's emergence from COVID lockdowns.



Commodities: Broad commodities prices were mixed in January, as Industrial and Precious Metals gained but the Energy sector retreated in the period.



The Concord Advisory Group, Ltd.

Market Performance - January 2023

Equity Markets	Past Month	Past 3 Months	YTD	1 Yr	3 Yrs	5 Yrs	Fixed Income Markets	Past Month	Past 3 Months	YTD
S&P 500	6.28%	5.76%	6.28%	-8.22%	9.88%	9.54%	Bloomberg Aggregate	3.08%	6.39%	3.08%
Russell 1000	6.70%	5.94%	6.70%	-8.55%	9.66%	9.38%	Bloomberg Global Aggregate	3.28%	8.73%	3.28%
Russell 1000 Growth	8.33%	4.60%	8.33%	-16.02%	9.89%	11.22%	Bloomberg Intermediate Aggregate	2.36%	4.95%	2.36%
Russell 1000 Value	5.18%	7.25%	5.18%	-0.43%	8.54%	6.94%	Bloomberg Universal	3.10%	6.58%	3.10%
Russell MidCap	8.30%	8.61%	8.30%	-3.33%	9.02%	8.02%	Bloomberg Government	2.48%	4.66%	2.48%
Russell 2000	9.75%	5.02%	9.75%	-3.38%	7.51%	5.54%	Bloomberg Credit	3.81%	8.50%	3.81%
Russell 2000 Growth	9.95%	4.56%	9.95%	-6.50%	4.27%	4.69%	Bloomberg Municipal	2.87%	7.99%	2.87%
Russell 2000 Value	9.54%	5.48%	9.54%	-0.52%	9.95%	5.78%	Bloomberg High Yield	3.81%	5.40%	3.81%
MSCI ACWI	7.17%	10.94%	7.17%	-7.99%	6.83%	5.53%	Bloomberg Mortgage	3.29%	7.03%	3.29%
MSCI World	7.08%	9.66%	7.08%	-7.46%	7.58%	6.50%	Bloomberg 1-3 Yr Gov/Credit	0.80%	1.83%	0.80%
MSCI ACWI Ex-US	8.11%	19.97%	8.11%	-5.72%	3.64%	1.36%	FTSE 3-Month Treasury Bill	0.37%	1.00%	0.37%
MSCI EAFE	8.10%	20.37%	8.10%	-2.83%	4.25%	2.13%	FTSE World Govt Bond	3.19%	7.69%	3.19%
MSCI EM	7.90%	22.16%	7.90%	-12.12%	1.40%	-1.48%	Bloomberg U.S. TIPS	1.83%	2.64%	1.83%
Bloomberg Commodity	-0.49%	-0.27%	-0.49%	6.20%	15.37%	5.92%	BofAML Invest Grade Convertible	2.81%	2.87%	2.81%

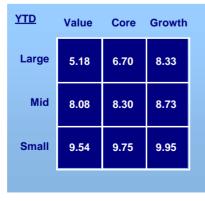
Equity Sector Returns (%)



15.04 Con Discr YTD 14.63 Comm Svcs 10.24 REITs Technology 9.45 Materials 9.43 7.71 Financials 4.98 Industrials 2.45 Energy Con Staples -0.62 Health Care -1.35 Utilities -1.87 -24 -18 -12 -6 0 6 12 18 24

Equity Style Returns (%)



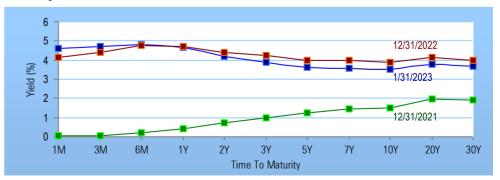


-8.36% -2.35% -11.69% -3.86% -5.99% -1.56% -8.28% -2.13% -8.43% -2.55% -9.11% -2.39% -3.25% -0.42% -5.22% 1.29% -7.53% -2.39% -2.22% -0.24% 1.88% 0.79% -13.84% -5.27% -8.38% 1.12% -3.03% 3.33%

Fixed Income Sector Returns (%)







1 Yr

3 Yrs

5 Yrs

0.86%

-1.26%

0.97%

0.99%

0.70%

1.37%

2.07%

2.95%

0.35%

1.14%

1.30%

-2.25%

2.66%

6.45%